**David Ciaran Lindsay** 

### OVERVIEW

I am an experienced data scientist who's worked in a production environment with a strong background in causal inference, experimentation, and machine learning. I have a doctorate in Economics and expertise building experimentation platforms, estimating customer long-term value, and forecasting consumer demand. Additionally, I have designed experiments, calculated price elasticities, and estimated causal impacts of company initiatives.

# EXPERIENCE

### Data Scientist II, Gopuff

Los Angeles, CA, July 2022 - Present

- Platform and System Design
  - Developed an end-to-end in-house **switchback platform**, with a reusable metric infrastructure. Leveraged Streamlit for the front-end switchback registration, deployed with Docker on Azure using FastAPI, and MLflow.
  - Created a comprehensive test suite using pytest and conducted switchback training sessions, enabling non-data scientists to utilize the platform. Acted as delivery/dispatches main experimentation tool with over 80 successful switchbacks leading to a 40% reduction in delivery costs.
- Predictive Modelling and Machine learning
  - Averted several short-term positive long-term negative feature rollouts by creating the first **long-term value** (LTV) model of customers using **double machine learning**. Productionalized the LTV model for use in the A/B platform.
  - Provided education to stakeholders on interpreting LTV and presented the LTV impacts to leadership.
- Causal Inference
  - Assisted with **experiment design**, power analysis, & calculating price elasticities for geographic pricing leading to +4% margin, largest company wide margin positive initiative. Evaluated long-term impacts using LTV model and a long-term holdout group.
  - Evaluated the effectiveness of marketing initiatives using **diff-in-diffs and synthetic control** methods. Assessed the causal impact of price discounts on customer behavior using double ML.
- Forecasting
  - Reduced expiry costs by 3.5% and reduced manual workload by improving a **lightGBM forecasting model** by adding promotion features. Experimentally evaluated the improved model's impact on business metrics.
  - Assessed forecasting experimentation processes and added forecasting experiment tools to our platform.
- Collaboration and Team Development
  - Conducted technical interviews of potential new hires and assisted with evaluating the candidate quality.
  - Continuously assisted with team code review, education, and discussions. **Provided mentorship** to junior team members, guiding project scope, success definition, and offering hands-on support on a day-to-day basis.

#### **Research Assistant, UCLA Economics Department**

Los Angeles, CA, 2017 — 2019

Los Angeles, CA, 2017 – 2021

Los Angeles, CA

- Assisted with empirical economics projects, responsible for data sourcing, data cleaning, creating graphs, and analysis.
- Developed the key empirical models using **panel**, and logistic regression, paper published in 2020. Instructor & Teaching Assistant, UCLA Economics Department
- UCLA Economics Department

Teaching Assistant for microeconomics, macroeconomics, investments and statistics/econometrics.

## EDUCATION

PhD in Economics, University of California, Los AngelesSeptember 2016 - May 2022Dissertation: Empirical Macroeconomics & Finance.September 2012 - June 2016BA in Mathematics & Economics, Trinity College DublinSeptember 2012 - June 2016Double first class honors.September 2012 - June 2016

## Skills

Languages	Highly proficient in Python, SQL, R, and 上下X. Working knowledge of Julia
Developer tools	Docker, Uvicorn, FastAPI, MLflow, Pyspark, Streamlit, Git, Azure, Databricks.
Libraries	pandas, poetry, PySpark, numpy, EconML, XGBoost, LightGBM, Statsmodels, scikit-learn, TensorFlow.

# PAPERS & PROJECTS

The Heterogeneous Effect of Local Land-Use Restrictions Across US Households.

- Used instrumental variables and PCA to estimate housing supply elasticities and amenity quality.
- Estimated a dynamic discrete choice model using maximum likelihood and used it to evaluate policy counterfactuals.

Corporate Bond Liquidity During the COVID-19 Crisis. Published in The Review of Financial Studies, 2021.

with Mahyar Kargar, Benjamin Lester, Shuo Liu, Pierre-Olivier Weill, and Diego Zúñiga

- Used a diff-in-diff to show that the Fed's interventions reduced corporate bond trading costs by 20%.
- Estimated a discrete choice model of investor demand to decompose the demand and supply shocks.